



**DUCON PETROLEUM (P) LIMITED.**

AN ISO 9001: 2015 & 14001:2015 CERTIFIED COMPANY

International standards followed:



# Welcome to Ducon Petroleum

We as Ducon Petroleum dealing in all type of automotive lubricants, motor oils, greases, industrial lubricants, Fuels and oil additives & our products has been manufactured from worldclass facilities as per National & International standards and **ISO 9001:2015** and **DAC 14001:2015** certified norms in India. Ducon Petroleum decided to launch its own products and created "**Ducon Oil**" brand. **DUCON PETROLEUM** is lubrication management Specialist Company, our motto is to deliver specialty lubricants which improves energy efficiency, improves durability of machine. We believe in 100% customer satisfaction through our tailor made products and services to reduce maintenance cost, no break downs and improving performance. Total lubrication management under one roof. Our products not only pass international quality specifications but exceeds them. We test our products under toughest field conditions before launching in market. That's why we have tested our products from Sub zero glacier conditions to hilly and toughest deserts.

We deliver the best products with quick aftermarket services. Our motto is 100% customer satisfaction and winning is our passion. We believe in tested proven and guaranteed performance.

We are a leading supplier known for reliability in delivering lubricant products. Come and experience how our lubricants give you improved performance; prolong equipment life by protecting your equipment.

The products meet several latest National & international performance specifications such as API, JASO, ACEA etc., other than OEM credentials.

## VISION

An Ducon Oil brand with a reputation for

**Performance**

**Value**

**Reliability**



## MISSION

**Our Products :** To provide high performance, value-for money and reliable products.

**Our Sales :** To increase sales from satisfied customers.

**Our Services :** To customize services to meet customers' needs.

**Our People :** To lead the organization with competent and responsive management team.

## Values and Philosophy

We believe in Reliably providing our customers with good performance products at a price Level considered as 'Value for Money'. With today's technology developing rapidly requiring engineering performing lubricants, WE are committed to meet industry demands with a range of products that is technology led. Giving our customers 'Value for Money' continues to be our company's core value. This enables our customers to be more competitive using the full set of benefits from our competitively priced products. In addition to supply high quality base oils and additives to our associates.

We believe that more important to this hardware is our people who are responsive to our customer needs and are willing to customize our services. We believe in strong win-win partnerships with our suppliers and customers. We are committed to creating for our staff a working environment that improves continuously and is innovative.

## Company Philosophy and Strengths

**Innovation:** Always on the lookout for emerging technologies and new materials to stay ahead.

**Continuous Improvement:** Dedicated to R & D.

**Flexibility:** Prompt & responsive in meeting customer needs.

**Form Alliance with Customers:** Understand and work with customers to provide customized services.

**High Quality Standards of Products & Services:** Decrease downtime, extend life of major capital assets and reduce cost associated with heavy fleet and equipment maintenance.

**Total Customer Support:** Experience team of professionals offering product selection, product knowledge, training and logistics support.

**Ducon oil is committed to the Excellence.**



## OUR PARTNERS

New Core Ducon energy has been appointed as a strategic JV/Master Franchisee for ducon oil brand of lubricant by Ducon Petroleum Pvt Ltd for GCC, Middle East & NorthAfrica

BOEC and BOIT is a distribution partner of Ducon Petroleum Pvt Ltd to market our all petroleum products specialized in oil & gas.

IGS and IGF and FAH is a distribution partner of Ducon Petroleum Pvt Ltd to market our all petroleum products specialized in oil &



**BOEC**

Basim Oil & Energy Trading Company

**FIN** PARTNERS



# ORGANIZATION CHART

## BOARD OF DIRECTORS



**Mr. S. L. Solanki**  
CHAIRMAN



**Mr. Ram Solanki**  
CEO & DIRECTOR



**Mrs. Preeti Solanki**  
MANAGING DIRECTOR



**Mr. Giuseppe Poli**  
VP - Operation



**Mr. Basim Mohsin Kaissan**  
GM – OIL & GAS DIVISION



**Miss Komal Rathore**  
Head Administration

Executive Secretary

Document Control

Accounting

PR

Procurement

Engineering

# Letter from the Chairman

“Our commitment to cater to customer needs and a desire to develop new products. It has helped us increase the number of satisfied customers over the years”

MR. S. L. SOLANKI  
FOUNDER AND CHAIRMAN



**Welcome to DUCONOils®**, to a world of technology, innovation and sustainability for all lubricating needs. We are more than just a supplier of Lubricants & Greases. In fact, we see ourselves as a consultant to help our customers increase their profits.

**DUCONOils®**, is a supplier of wide range of High end Lubricating grease and Specialty oils for Automotive and industrial sector in INDIA and Aboard. We aggressively pursue the advancement of technology, methods and procedures related to each of these segments, and therefore promote close working relationships with the worlds leading OEM manufacturers and consumer needs worldwide.

We committed to provide most advanced quality and Innovation in lubricants & greases, technical Excellence, and unequaled service, before and after purchase through research and initiatives.

The Company believes in Success and Aim towards becoming a Global supplier of superlative quality lubricants known for reliability in delivering lubricant products. Come and experience how our lubricants give you improved performance; prolong equipment life by protecting your equipment. For those of you who are searching for the truly unique organization to service your needs and provide you with measurable value, DUCON Oil is your Board. Please give us a call today and let us show you our proven approach to improving your bottom line.

Thank you for choosing DUCON Oil

[www.duconpetroleum.com](http://www.duconpetroleum.com)

## Director's Desk

**Mr. RAM SOLANKI , CEO & DIRECTOR** of the company is a BBA and an MBA, has more than 15+ years of rich experiences with Lubricants /Petroleum products/ D2/D6/ JP -54/MAZUT/ GASOIL/GASOLINE etc. Highly motivated, top producing Sales Director with a proven track record of sales and profit growth in the highly competitive Industrial & Automobile Lubricants. In addition to Directorship duties he currently leads DUCON Oil industrial & Automobiles efforts in India and Abroad too. he work across regional boundaries to facilitate sales successes beyond the scope of my stated area of responsibility. Good at building teams & partnership, Strong business awareness and acumen, Sound industry & competitor intelligence knowledge, Ability to deliver under most difficult circumstances with a strong eye on cost management. Ability to infuse vision & passion not just in direct but indirect teams, strong at distributor & Channel management along with inter functional management expertise. Successful track record of handling large geographies, teams, turnover & budgets

DUCONOils®, it is today an international operating corporation and one of the world's leading developers and supplier of industrial lubricants and lubrication systems.



**MR. RAM SOLANKI**  
CEO & DIRECTOR

## Managing Director's Desk

**MRS. PREETI SOLANKI, Managing Director of the DUCONOIL** is in-charge of the day-to-day affairs. She is a young and dynamic businesswoman with a wide vision in developing and marketing products for the lubricant market and related products. For us at DUCON PETROLEUM PVT LTD., progress comes with motion which leads to energy that gains growth. We have always been especially committed to the well being of the people and the progress of our region. We believe that reliability, honesty and close contact with customers, suppliers and employees are essential for the sustainable growth of our business. Being a Businesswoman we are effectively utilizing female employee as a part of our organisation. When women are empowered in the management, the likelihood of success and growth improved Positively.



**MRS. PREETI SOLANKI**  
MANAGING DIRECTOR



**MR. GIUSEPPE POLI**  
VP – OPERATIONS

## VP – OPERATIONS

Mr. Poli, VP operations, is a professional in the international operations at DUCON PETROLEUM PVT LTD oil & gas business who helps fuel industry companies' executives and staff to sort out and succeed the transaction over its entire process. Poli oversees all contexts of directing the transaction, carefully assist with all documentation of the transaction by giving guidance and oversees successful execution and conclusion of the contracts on every step of the way. Mr Poli has established direct interaction with the refineries of oil & gas supply.

He knows all technical and finance-operational fundamentals to secure success of the transactions. Poli successfully performed as sales and finance Dept of energy multinational companies and developed sales strategies by being responsible as VP in multiple communications and commodities trading operations. Domicile: Italian

## Administrative Head

Miss. Komal Rathore, An administrative Head, is a Professional in the international administration Operations is responsible for overseeing the day-to-day operations of an organization. Ms. Komal is managing budgets, supervising staff, coordinating projects, and ensuring that administrative tasks are completed efficiently and effectively. Moreover, Ms. Komal is also responsible for developing and implementing policies and procedures and may work with upper management to develop strategies for improving the organization's efficiency and productivity.



**MISS. KOMAL RATHORE**  
ADMINISTRATIVE HEAD



## GENERAL MANAGER

Mr. BASIM MOHSIN KAITTAN, CHANNEL PARTNER of the company is a Business Administration master HOLDER university of Baghdad, has more than 16+ years of rich experiences in All Petroleum products like D2/D6/ JP -54/MAZUT/ GASOIL/GASOLINE etc. furthermore, He is Consultant member in ministry of petrol(marketing comity for petroleum products SOMMO). ex Agreements audit comity member in SOMMO.ex Opic consultant. Highly motivated, top producing GM with a proven track record of sales and profit growth in the highly competitive Oil & Gas. A Broad background in Management, sales and marketing and high level negotiating skills with extensive international networks

“Corporate Philosophy Aims to company of high social contribution with customers' unswerving loyalty based on credibility and trust for the new century“



**Mr BASIM MOHSIN KAITTAN**  
GENERAL MANAGER

# Worldclass

# Infrastructure Facilities



Ducon Oil®, to a world of technology, innovation and sustainability for all lubricating needs.

We are more than just a supplier of Lubricants & Greases. In fact, we see ourselves as a consultant to help our customers increase their profits.

Our commitment is simple and complete; we provide our customers the finest and most advanced lubricants & greases, expert technical assistance, and unequalled service, before and after purchase.

Our hunger, passion and commitment in providing environmental friendly and technologically advanced products by state of the art in-house R&D center at group company ensuring consistent supply of premium products matching the most stringent international standards as well as Original Equipment Manufacturer's requirements.



[www.duconpetroleum.com](http://www.duconpetroleum.com)

# Manufacturing Facility



Ducon Oil® Brand Manufacturer from world class facilities, As per National & Inter National Standards & Also having ISO 14001:2015 and ISO 9001:2015 norms in India.

**Stock Points** – In over **5 states** and presence in over **15 states**.

Established as one of the market leaders in Asia and Subcontinent with PAN India presence.

ISO 9001-2015 certified and DAC ISO 14001:2015 complying Undertakes manufacturing as per ASTM, IS, SAE, ISO, API, JIS, etc standards.

Excellent Infrastructure to manufacture world class products as per Indian and Global Specifications.



## Group Company Manufacturing Facility & Capacity

**Greases** : 750 MT/Month

**Finish Good storage** : 1500 Barrels

**Oils (Auto. + Industrial)** : 1000 KL/Month

All raw material storage tanks with SCADA System to ensure proper dosage of base oils in reaction vessels

All reactor equipped with hi-tech load cell technology for very high precision

Manufacturing facility has a fully automatic filling & packaging machinery for small packs with **FILLING, CAPPING, PRINTING, INDUCTION SEALING** on a straight line.

### DUCON OIL

Let's Go Ahead  
(Industrial lubricants)

### DUCON OIL

Let's Go Ahead  
(Automotive Lubricants)



# Our Quality Assurance

## Quality | Innovation & Testing

Well Equipped Laboratory Enables to manufacture High Quality Oils & Greases. Houses the most modern Lubricants and Greases Testing Research and Quality Control Laboratory.

The Laboratory is managed by a Team of High qualified professionals. The Laboratory is equipped with Highly Sophisticated and advanced testing equipment

The Laboratory implements and maintains a Research and Quality management system. The laboratory has documented its policies, systems, programs, procedures and instructions necessary to assure the quality of the Lubricants.

Schedule and conduct Laboratory Test for products manufactured and also extend our support to our clients in condition monitoring program.

Our goal is to provide Testing as per ASTM, ISO standard procedures & process reports and issue certificates within turnaround time meeting the limits of reputability.



# Industrial Lubricants



Ducon Speciality has expertise in premium Greases as per DIN and other specifications.

Ducon has an art of making high performance Greases. Industrial Lubricants provides products that improve productivity, reduces mechanical wear, prevents system failure, and reduces energy cost, by extending efficiency and performance of machines.

## Mainstream

|                               |                  |                                     |
|-------------------------------|------------------|-------------------------------------|
| Mineral & Synthetic Gear Oils | Hydraulic Fluids | Synthetic & Mineral Compressor Oils |
|-------------------------------|------------------|-------------------------------------|



## Metalworking

|  |                  |            |
|--|------------------|------------|
| Synthetic, Semi-Synthetic & Mineral Based Cutting Fluids | Rust Preventives | Quenchants |
|--|------------------|------------|



## Specialities

|  |                    |                   |
|--|--------------------|-------------------|
| Synthetic, Semi & Mineral based Thermic Fluids | Vacuum Oils        | Turbine Oils      |
| Refrigeration Oils                             | Textile Lubricants | Neat Cutting Oils |



## Greases

|                               |                                      |                                  |
|-------------------------------|--------------------------------------|----------------------------------|
| Multi-Purpose Lithium Greases | Complex Greases                      | Extreme Pressure Lithium Greases |
| Calcium Based Greases         | Moly Based Lubricants & Specialities | High Temperature Greases         |



# OUR PETROLEUM PRODUCTS



DIESEL GAS D2 OIL  
GOST 305-82



MAZUT 100 GOST-10585  
75 RUSSIAN ORIGIN



GASOLINE 93  
OCTANE



PETROLEUM COKE



CST-180 FUEL OIL



AVIATION KEROSENE COLONIAL  
GRADE 54 JET FUEL (JP54)



JET FUEL JPA1 (AVIATION  
KEROSENE COLONIAL GRADE A1)



LIQUEFIED PETROLEUM GAS  
GOST 20448-90 (LPG)



RUSSIA EXPORT BLEND  
CRUDE OIL GOST 51858



D6 FUEL OIL



DIESEL GAS OIL ULTRA-LOW  
SULPHUR DIESEL 50 PPM/ EN590



BITUMEN / PETROLEUM  
ASPHALT



UREA 46% PRILLED & GRANULAR  
(RUSSIAN ORIGIN)



IFO380 (MARINE OIL)  
CST 280 & CST 180



HSD2GASOILL-0.2-62GOST305-82  
AGO (AUTOMOTIVE GASOIL)



RUSSIA LIQUEFIED  
NATURAL GAS (LNG)



BASE OIL SN150 (VIRGIN)  
SN500 (VIRGIN)



EASTERN SIBERIA PACIFIC  
OCEAN CRUDE OIL (ESPO)



HIGH SPEED DIESEL EURO  
4 GRADE (GASOLINE)



**PETROLEUM:**

- Euro2M Diesel
- D2 Diesel Blend
- Fuel Oil
- Jet-A1
- Lubricants
- Sludge Oil
- Bitumen
- Liquefied Natural Gas (LNG)
- Liquefied Petroleum Gas (LPG)
- Urea
- Ethylene / Polyethylene



**NON FERROUS METALS**



COPPER

BRASS

ALUMINIUM

TUNGSTEN

LEAD



Zinc (Zn)

Aluminum

Magnesium

Copper

Chromium

Titanium



**COAL VARIETIES & GRADE**

- Steam coal, Coking Coal, Non-coking Coal, Thermal Coal.
- 1. Teat
- 2. Lignite
- 3. Bituminous
- 4. Sub-Bituminous
- 5. Anthracite
- Grades of Coal

GCV 4200 (Kcal/kg, GAR)  
 GCV 5800 (Kcal/kg, GAR)  
 GCV 6400 (Kcal/kg, GAR)  
 GCV 7000 (Kcal/kg, GAR)

**AGRO PRODUCTS**



The Company prides itself on being considered a trusted partner by its esteemed clients, partners & other associates through its concerted pursuit of excellence in all parameters of standard, performance and reliability.

Driven by its implementation of prudent strategy, effective systems and proven processes, Ducon Petroleum will continue to expand and grow upholding the benchmark & setting the pace in the industry.

#### **Our Domestic Presence**

- Himachal Pradesh
- Uttarakhand
- New Delhi
- Haryana
- Rajasthan
- Jarkhand
- Madhya Pradesh
- Punjab
- Odisha
- Gujarat
- Mumbai
- Pune
- Chattisgarh
- Telangana
- Andhra Pradesh



#### **Global Presence**

- United Kingdom
- Germany
- China
- Colombia
- Africa
- Malaysia

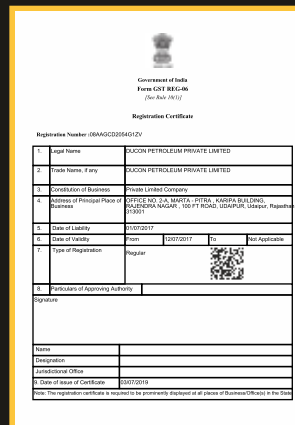




# DUCON OIL

## Let's Go Ahead

## Our Certifications





**Automotive & Industrial Lubricants | Metal Working Fluids | Grease | Rubber Process Oils  
White Oils | Transformer Oils | Synthetic Lubricants | Light Liquid Paraffin & Petroleum Jelly**

CIN No.: U23203RJ2017PTC058217    GSTIN No.: 08AAGCD2054G1ZV    IEC Code.: AAGCD2054G

**Sede Legale:**

### **DUCON PETROLEUM (P) LIMITED**

2A,MatraKripaBuilding,RajendraNagar,NearZankarRestaurantand  
Hotel,100 feet Road, Behind Aishwarya College,New R.T.O Office  
Sukher,Udaipur,Rajasthan-313001  
Email : sales@duconpetroleum.in | Mobile No : + 91 894 935 9626 / + 91 969 494 0893  
Web : www.duconpetroleum.com

#### **Sales Office - Udaipur**

H.No - 46, A -Block, opposite of Jawahar park,  
Class Pratap nagar, Udaipur Rajasthan-313001, India  
email: ap@duconpetroleum.com

#### **Corr. Office - Pune:**

13<sup>th</sup>/1304, Wakad, Pune-411033  
email: pune@duconpetroleum.com

### **International Presense**

#### **Switzerland**

Mr. G. Poli  
Via Al Lido 2, Riva San Vitale  
6826 - Switzerland  
sales@duconpetroleum.com

#### **Sharjah, UAE**

Mr. G. Poli  
SAIF Zone, Sharjah duty free  
zone, Executive  
Desk - Q1-04 - 145/C, 514580,  
Sharjah, UAE  
sales@duconpetroleum.com

#### **Italy**

Mr. G. Poli  
Via Ludovico Ariosto nr. 72 - 42021  
BIBBIANO (RE) - ITALY  
sales@duconpetroleum.com

#### **Iraq**

Mr. Basim Mohsin  
Almansoor- Baghdad-Iraq  
sales@duconpetroleum.com

#### **Russia**

Mr. Basim Mohsin  
Krasnoselsky per house 3 basement  
room 1 zone RM174 RUSSIA- 107140  
sales@duconpetroleum.com

#### **Doha-Qatar**

Mr. Siraj Khan  
Office-254,2ndFloor,Building-43Gate-6,  
Zone-56, St-100 Souq Naif-Ain Khalid,  
Doha-Qatar  
sales@duconpetroleum.com

# Thank you

We Export Worldwide



**Gasoil Products | Automotive & Industrial Lubricants | Metal Working Fluids | Grease  
| Rubber Process Oils White Oils | Transformer Oils | Synthetic Lubricants | Light  
Liquid Paraffin & Petroleum Jelly**

[www.duconpetroleum.com](http://www.duconpetroleum.com)